



CITY OF SAN PABLO

*City of New Directions*

# Solid Waste Collection Agreement

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Amanda Booth  
November 18, 2024

# Two Types of Solid Waste Agreements

## Collection Agreement

- Involves the curbside (or on-property) collection of solid waste material.



## Post-Collection Agreement

- Involves the processing of solid waste material after collection.



# Agreement Background

	Collection Agreement	Post-Collection Agreement
<b>Governing Authority</b>	City of San Pablo	RecycleMore JPA
<b>Organization Awarded Agreement</b>	Richmond Sanitary Services/Republic Services	Richmond Sanitary Services/Republic Services
<b>Other involved Entities</b>	None	<b><u>Member Agencies:</u></b> Cities of Richmond, El Cerrito, Hercules, Pinole and parts of Unincorporated Contra Costa County
<b>Commencement Year</b>	1986	2013
<b>Number of Amendments</b>	7	0
<b>Termination Date</b>	June 30, 2025	June 30, 2025
<b>Length of Agreement at Termination</b>	39 years	11 years

# Timeline

TASK	DATE
MOU for the development of a joint RFP	Jul 2023
Richmond and San Pablo City Council's approve MOU	Sep 2023
Prepare RFP Package	Aug - Sep 2023
Release RFP for Collection Services & Agreement	Jan 2024
Proposals Due	Mar 15, 2024
Evaluations, Interviews and Negotiations	Apr-Oct 2024
Public Safety Standing Committee Presentation and Recommendation	Oct 23, 2024
<b>Finalize Agreement and Present Recommendation to City Councils</b>	<b>Nov 18, 2024</b>
Prop 218 Process	Nov 2024 – Jan 2025
<b>New Contract Begins</b>	<b>July 1, 2025</b>

# General Terms and Conditions

15-year term with  
2 optional 5-year  
extensions

Wholly updated  
form of modern  
agreement

Preserve current  
programs and  
services

Provide new and  
enhanced  
programs and  
services

Deliver waste to  
locations in West  
County TBD

Annual rate  
adjustments at  
CPI-WST with 5%  
cap (w/ roll over)

# New and Enhanced Major Services

## Customer Benefits

- **Bulky waste collection for multi-family dwellings**
- **All Electric (ZEV) side-loading garbage vehicles for all residential and some commercial customers**
- Additional large item pickup for single-family dwellings (3 total)
- Expansion of Mini-Dumpster Day program
- Expansion of Dump Voucher Program
- Holiday tree collection
- Move-in/Out Collection service



# New and Enhanced Minor Services

## Other Customer Benefits

- Additional Recycling or Organics cart at no cost
- Free carry-out services for those with disabilities
- Low Income Discount program (-\$5)
- Allowance for shared service for small businesses
- Kitchen top compost pail on request
- 1 x Replacement of lost or stolen cart
- 1 x exchange of cart once every 5 years

## Environmental Benefits

- Enhanced outreach, education, and reporting
- Newsletters with information about solid waste and recycling
- Better/increased signage to reduce contamination

# City Benefits/Services

- \$150,000 reimbursement for RFP process
- Bulky item service for City Facilities
- Illegal dumping removal assistance
- Additional bins for large City clean-ups
- Collection at all City facilities and events at no cost
- \$15,000 annually towards SP Community Foundation Grant Program
- Disaster debris flexibility
- SB 1383 required services
- New State laws required services
- Liquidated Damages

# Rates & Analysis

## Phased in rate increase to minimize impacts on residents and business owners.

- All services listed
- Rate effective on July 1, 2025- No Collection increase until 2027
- Use of one-time RecycleMore revenues to reduce rates in the initial 18-months (\$243,000)
  - *These are restricted-Prop. 218 funds that can only be administered and applied to solid waste and recycling related costs.*
- Phase in of increased franchise fee from **10% to 15%**
  - 10% year 1 (2025/26)
  - 12.5% year 2 (2027)
  - 15% year 3 (2028)

# New Agreement Collection Rates 2025-2028

Container Size	1-Jan-24	1-Jul-25	1-Jan-27	1-Jan-28
20-gal	\$23.49	\$29.41	\$32.50	\$35.00
32-gal	\$25.41	\$31.66	\$34.99	\$37.68
64-gal	\$50.14	\$60.57	\$66.93	\$72.08
96-gal	\$75.12	\$89.76	\$99.20	\$106.83
1-cy	\$227.55	\$288.49	\$316.68	\$341.04

# Estimated Annual Change in Monthly Collection Rates 2025-2028

Container Size	1-Jul-25	1-Jan-27	1-Jan-28
20-gal	\$5.92	\$3.09	\$2.50
32-gal	\$6.25	\$3.33	\$2.69
64-gal	\$10.43	\$6.36	\$5.15
96-gal	\$14.64	\$9.44	\$7.64
1-cy	\$60.94	\$28.19	\$24.36

# Total Solid Waste Rates: Caveats

- Collection and estimated Post-Collection Rates
  - Based on RecycleMore adopted 2025 Post-Collection Rates
  - Assumed 5% annual increase in Post-Collection rates 2026-2028
- New Collection Agreement Rate effective on July 1, 2025

# New Estimated Solid Waste Rates

*(Inclusive of Collection and Post-Collection Rates)*

Container Size	1-Jan-24	1-Jan-25	1-Jul-25	1-Jan-26	1-Jan-27	1-Jan-28
20-gal	\$ 30.86	\$ 31.76	\$ 37.36	\$ 37.76	\$ 41.27	\$ 44.21
32-gal	\$ 38.34	\$ 39.45	\$ 45.60	\$ 46.30	\$ 50.36	\$ 53.82
64-gal	\$ 74.17	\$ 76.32	\$ 86.48	\$ 87.78	\$ 95.50	\$ 102.08
96-gal	\$ 111.19	\$ 114.42	\$ 128.66	\$ 130.61	\$ 142.09	\$ 151.86
1-cy	\$ 278.55	\$ 286.03	\$ 342.73	\$ 345.44	\$ 376.48	\$ 403.83

# Estimated Annual Change in Monthly Solid Waste Rates

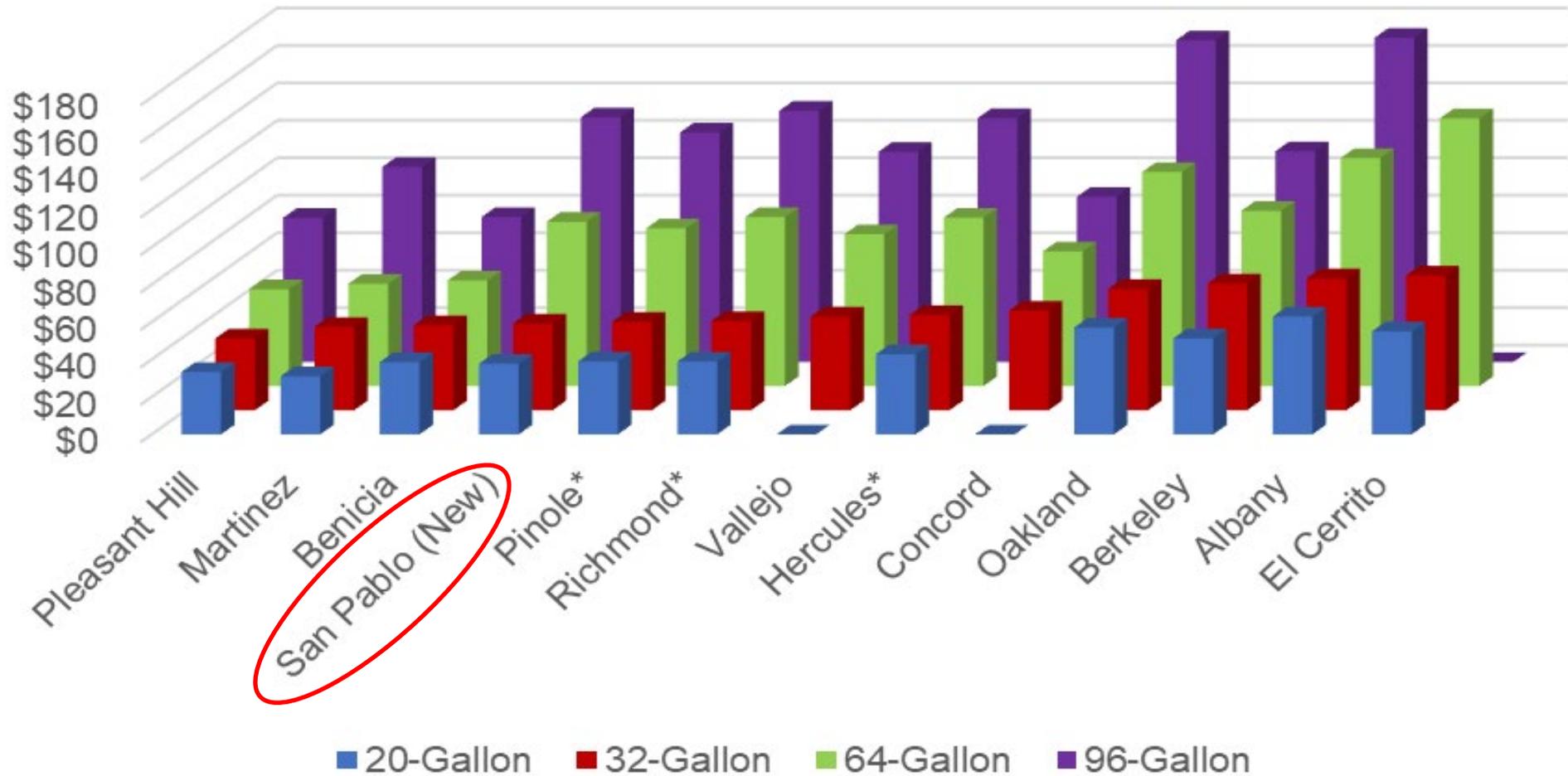
*(Inclusive of Collection and Post-Collection Rates)*

Container Size	1-Jan-25	1-Jul-25	1-Jan-26	1-Jan-27	1-Jan-28
20-gal	\$ 0.90	\$ 5.60	\$ 0.40	\$ 3.51	\$ 2.94
32-gal	\$ 1.11	\$ 6.15	\$ 0.70	\$ 4.06	\$ 3.46
64-gal	\$ 2.15	\$ 10.16	\$ 1.30	\$ 7.72	\$ 6.58
96-gal	\$ 3.23	\$ 14.24	\$ 1.95	\$ 11.48	\$ 9.78
1-cy	\$ 7.48	\$ 56.70	\$ 2.71	\$ 31.04	\$ 27.35

# Community Comparison - Residential

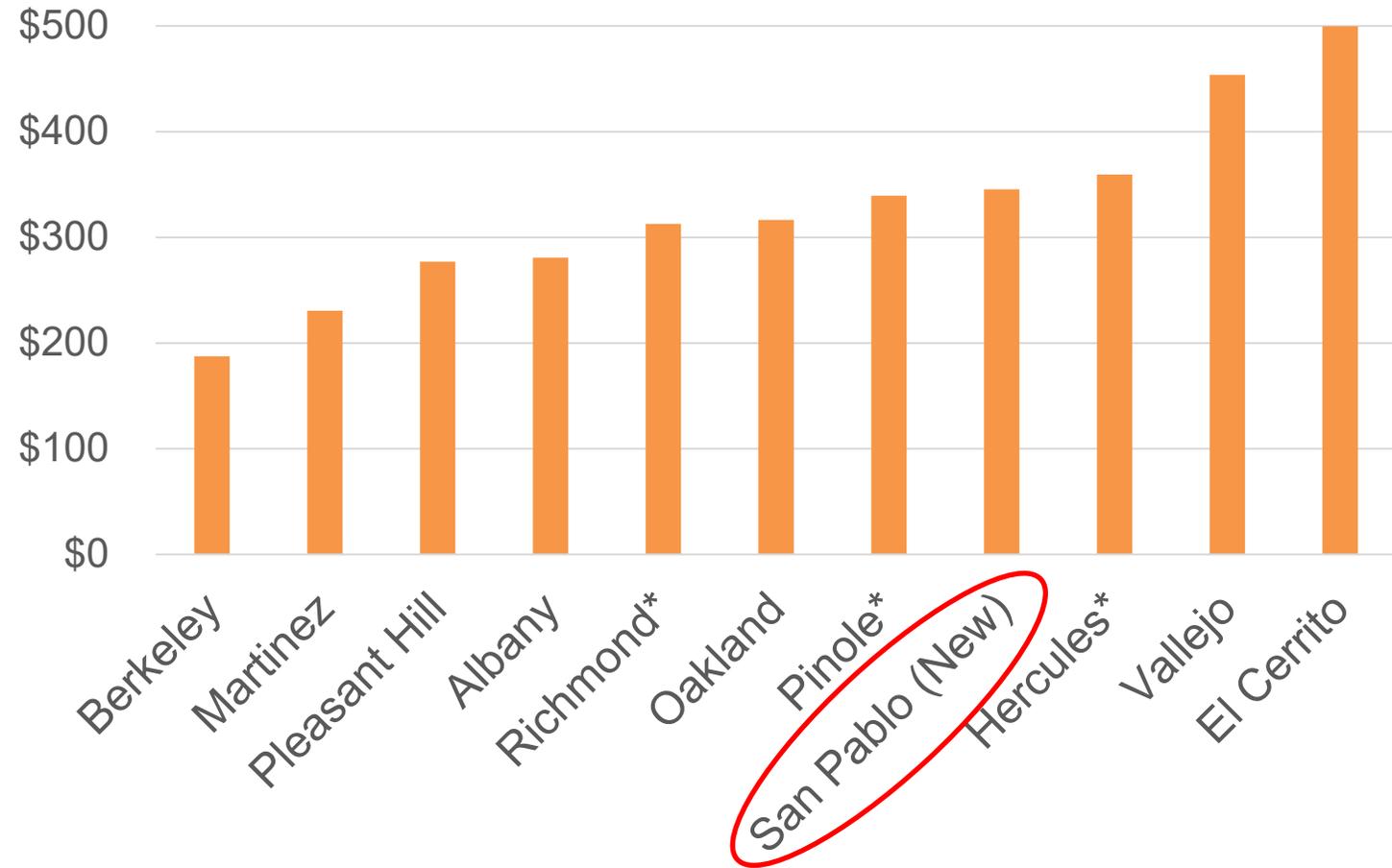
City	20-Gallon	32-Gallon	64-Gallon	96-Gallon
Pleasant Hill	\$ 33.31	\$ 38.31	\$ 51.75	\$ 76.98
Martinez	\$ 31.06	\$ 44.50	\$ 54.67	\$ 104.15
Benicia	\$ 38.61	\$ 45.38	\$ 56.43	\$ 77.36
<b>San Pablo (New)</b>	\$ 37.76	\$ 46.30	\$ 87.78	\$ 130.61
Pinole*	\$ 38.97	\$ 47.23	\$ 84.23	\$ 122.54
Richmond*	\$ 38.90	\$ 47.66	\$ 90.25	\$ 134.13
Vallejo	N/A	\$ 50.00	\$ 81.11	\$ 112.23
Hercules*	\$ 42.80	\$ 50.90	\$ 89.92	\$ 130.21
Concord	N/A	\$ 53.18	\$ 71.91	\$ 88.18
Oakland	\$ 57.07	\$ 64.79	\$ 114.30	\$ 171.76
Berkeley	\$ 51.30	\$ 67.66	\$ 93.60	\$ 112.47
Albany	\$ 62.93	\$ 70.46	\$ 121.78	\$ 173.07
El Cerrito	\$ 55.00	\$ 72.00	\$ 142.96	N/A

# Community Comparison - Residential



# Community Comparison - Commercial

City	1 Cubic Yard
Berkeley	\$ 187.50
Martinez	\$ 230.63
Pleasant Hill	\$ 276.97
Albany	\$ 280.72
Richmond*	\$ 312.70
Oakland	\$ 316.54
Pinole*	\$ 339.34
<b>San Pablo (New)</b>	<b>\$ 345.44</b>
Hercules*	\$ 359.39
Vallejo	\$ 453.68
El Cerrito	\$ 499.63



# Franchise Fee Study

- In 2024 a Franchise Fee Study was completed to analyze:
  - The City's costs for performing regulatory compliance, enforcement, solid waste collection, and contract administration.
  - The results of the study determined:
    - The City's current and projected franchise fee revenues do not exceed the City's reasonable costs charges.
    - The recommendation to adjust the franchise fee from 10% to 15% of collection service revenues is supported by the results of the Study.

# Annual Franchise Fee Revenues

<b>Current</b>	<b>2025</b>	<b>2027</b>	<b>2028</b>
<b>10%</b>	<b>10%</b>	<b>12.50%</b>	<b>15%</b>
\$ 575,000	\$ 650,000	\$ 910,000	\$ 1,180,000

# Next Steps and Prop 218

- New rates to take effect July 1, 2025
- Legal Protections
- Outreach and education to customers
- Notice mailed to ratepayers a minimum of 45 days prior to scheduled property protest public hearing
- Public Hearing and Majority Property Protest
  - Council shall consider protests against the proposed rates at public hearing
  - If written protests are submitted by a majority of ratepayers, Council cannot approve the new rates

# Prop 218/Property Protest Hearing Timeline

- |                                  |                           |
|----------------------------------|---------------------------|
| 1. Council Approval of Prop. 218 | November 18 <sup>th</sup> |
| 2. Finalize Prop 218 Notices     | November 25 <sup>th</sup> |
| 3. Mail Prop 218 Notices         | December 6 <sup>th</sup>  |
| 4. Conduct Public Hearing        | January 21 <sup>st</sup>  |

# Standing Committee Consideration:

Public Safety Standing Committee received presentation on October 23, 2024.

1. Recommended staff to finalize the Collection Agreement for formal Council approval on November 18<sup>th</sup>
2. Recommended City Council proceeds with the Prop. 218 protest hearing process.



Questions?